

Speaking to the masses.

Dorner Manufacturing uses dual ad campaigns to communicate with multiple audiences.





Company | Dorner Manufacturing

The Goal

Since Dorner sells to a diverse customer base with its conveyors operating in more than 1,200 SIC codes, being able to communicate accurately to different audiences is critical.

The Execution

Knowing the industry and speaking the customers' language adds credibility, which is why LePoidevin Marketing created an advertising campaign, one for industrial and the other for sanitary, to address specific key points that are unique to each market.

The Results

Each ad campaign has its own distinctive look and feel that succinctly gives the readers the main take-away, while doing so in an effective fashion that makes the brand stand out in the publications.

